## **PNC FINANCIAL SERVICES GROUP** Received \$7.6 billion in TARP funds

1. Since you received TARP funds has there been an increase in lending activity by your bank, if so by how much?

PNC reports on its financial performance -- including loans -- in its quarterly and annual earnings reports. Our 2008 earnings report is expected Feb. 3, 2009 and will cover a period during which PNC was in possession of TARP funds for less than 12 hours. While it would be inappropriate to speculate on what the impact may have been in the two weeks since the fourth quarter ended, we can say that PNC has been actively lending throughout the current credit crisis, adding more than \$9 billion of loans between Sept. 30, 2007 and Sept. 30, 2008.

2. What amount of TARP funds have been used to help homeowners who are behind on their payments or facing foreclosure?

PNC has been in possession of TARP funds for approximately two weeks. It would be premature to discuss their impact on lending. That said, even without regard for the impact of the TARP funding, PNC has been, and before the acquisition National City was, deeply engaged in foreclosure mitigation efforts. For example, PNC more than quadrupled staff in our mitigation group, hired consultants to design and implement new loan modification programs, refocused on the early identification of loan modification candidates and added to our base mitigation programs. We continue to explore ways in which we can engage in sensible and appropriate foreclosure mitigation efforts.

3. Does your bank need the TARP infusion, if not have you considered returning the funds?

PNC was more than well-capitalized under bank regulatory standards prior to the National City transaction and continues to be so following the transaction with or without the TARP funds. However, in this environment having additional capital reserves can be very helpful and the TARP infusion has provided us with this protection. Under the standard agreements with Treasury, banks that have accepted funds, including PNC, may not repay the government's investment for three years except to the extent of the proceeds of other qualifying capital raised after Treasury completed its investment.

4. What will be the total amount awarded in bonuses at your institution this year? PNC's executive compensation is the responsibility of our Board's Personnel and Compensation Committee. The Committee, working with its independent consultant, is in the process of its annual overall review of executive compensation. The results, including the bases for its actions, will be disclosed in our annual meeting proxy statement. It would be inappropriate for PNC to comment on this question prior to completion of this comprehensive review.

5. If Congress passes retroactive compensation requirements for TARP Capital Purchase Program participants, will your bank give back the money?

PNC has no current plans to "give back" the money other than at some point in the future through a redemption of the preferred stock in accordance with its terms, as Treasury

contemplated when it developed the Capital Purchase Program. If there is any change in the program and its rules, we will have to evaluate that at the time.